



Effective Team Leadership

An interactive and discussion based full day workshop designed to be delivered face to face.

Who should attend: Team Leaders, Managers and consultants who aspire to becoming successful managers.

Outcome expected: Workshop participants will come away with a solid understanding of differing personality styles; how to communicate, negotiate and get the best from their teams.

Workshop Content

1. **The D-I-S-C personality profile**
 - Understanding your style
 - Overview of core styles
 - Verbal/vocal and visual clues
 - Environmental clues
 - Communicating with each type
 - Getting results from each style

2. **Communication**
 - Understanding the communication model
 - Non verbal communication
 - Communicating expectations

3. **Active Listening**
 - What is it
 - How to apply active listening techniques

4. **Setting and Managing Company Objectives**
 - KPI's and the D-I-S-C model
 - Tips for successful meetings

5. **Taking the Coach Approach**
 - How to move from manager to Leader
 - Mentoring your team

How to contact us:

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