



Recession Proof Recruiting

A 1 hour interactive workshop designed for delivery in house or via tele-training.

Who should attend: Consultants and team leaders who have not recruited in an economic slowdown or in turbulent times and want to maintain and grown their desks.

Outcome expected: Participants will be more confident working in changing economic times. They will identify ways to maintain their billings and have an action plan to put in place on their desk.

Workshop Content:

1. Introduction

- Boom or bust – what’s the difference?
- What exactly is a recession and how does it affect my desk and me?
- Signs that are evident BEFORE the economists tell us what’s going on

2. What to expect

- Micro challenges
- Macro Challenges

3. Controlling your destiny

- Changing the way you work
- Overcoming negativity

4. Recession Action Plan

- Developing a plan
- Measuring your success

How to contact us:

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