



PREPARING WINNING PROSPOSALS AND TENDERS

by Gaynor Lowndes

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Gaynor Lowndes brings over 20 years of experience to her role as Managing Director of The Recruitment Training Company (TRTC), The leading provider of innovative training solutions to the Recruitment Industry. Gaynor was a top biller in both the Australian and UK recruitment industries, before moving into management roles, where she conducted training and development workshops for her staff. Realizing that her calling lay in inspiring and mentoring her fellow recruiters to be the best they could be, in 2001 Gaynor set up TRTC, which has become the most successful and acclaimed training provider in the industry. She is also managing director of TRTC's sister company, The Factory, a training agency where aspiring recruiters receive on-the-job mentoring, in order to provide the industry with high quality entry-level consultants.



Managing Director
Gaynor Lowndes

In 2004, Gaynor published her bestselling book "The Art of Recruitment," which has quickly become a recruiter's bible throughout Australia, NZ and the UK, and can be ordered online at www.trtc.com.au.